

GENERAL OPERATING INCOME

1995

ACCOUNTS	SCHEDULES	A C T U A L S			PROJECTED
		1992	1993	1994	1995
3200 - Foundations	A	130,100	123,750	120,230	161,250
3300 - Corporations	B	34,475	37,300	50,250	85,300
3700 - Interest	C	3,358	1,152	399	400
3755 - County of Essex	D	5,000	5,000	5,000	15,000
3805 - Scholarship	E	5,000	5,000	5,000	5,000
3809 - Indirect Cost	F	10,662	13,200	15,900	6,401
3900 - Miscellaneous	G	50	300	-0-	300
3700 - El Clarin/Bd. Dues	H	7,960	715	2,800	2,800
3650 - Luncheon Fees	I	38,830	22,955	12,655	30,000
3655 - Luncheon Journal	J	16,275	11,375	6,850	12,000
3800 - Other Activities	K	20,694	-0-	40,000	10,000
		272,405	220,647	259,104	328,451

601,810,687.10
 456,215,108.70

3200 - FOUNDATIONS

1995

Schedule A

ACCOUNT	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Victoria Foundation	60,000	65,000	60,000	45,000
Prudential Foundation	42,000	42,000	50,000	40,000
Merrill Lynch & Co. Found.	2,000	2,000	2,500	3,000
Amelior Foundation	-0-	-0-	1,000	5,000
Roxiticus Fund	500	750	750	750
Allstate Foundation	5,000	5,000	5,000	5,000
Joseph Seagram	5,000	5,000	-0-	-0-
Allied Signal	4,000	4,000	-0-	5,000
Warner Lambert	6,000	-0-	-0-	4,000
Sony Electronics	1,750	-0-	1,000	2,500
Max-Dora Cooper	350	-0-	-0-	-0-
Jay Monroe Memorial	500	-0-	-0-	-0-
Charles Englehard Foundation	-0-	-0-	-0-	1,000
Russell Colgate Fund	-0-	-0-	-0-	1,000
Schumann Fund of NJ, Inc.	-0-	-0-	-0-	30,000
F.M. Kirby Foundation	-0-	-0-	-0-	10,000
Nabisco Foundation	3,000	-0-	-0-	2,000
William E. Simon Foundation	-0-	-0-	-0-	5,000
National Starch & Chemical Found.	-0-	-0-	-0-	2,000
	130,100	123,750	120,250	161,260

3300 - CORPORATIONS

1995

Schedule B

ACCOUNTS	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Warner Lambert Co.	-0-	-0-	3,000	3,000
Anheuser Busch	1,500	1,000	3,000	3,000
Cours Brewing Co.	-0-	-0-	5,000	5,000
Broad National Bank	150	500	500	500
Mutal Benefit Life	-0-	5,000	20,000	15,000
Jersey City Power & Light	-0-	400	400	400
Ciba Geigy	500	500	500	1,000
Supermarkets General	1,000	1,000	1,500	1,500
Sandoz Pharmaceuticals	2,000	2,500	1,000	1,000
Matsushita	1,000	1,000	1,000	1,000
The Bunbury Co.	2,000	1,500	2,000	2,000
Bally's Park Place	-0-	500	1,000	1,000
R. H. Macy & Co.	-0-	-0-	250	500
National Westminster Bank	-0-	-0-	1,000	1,500
Xerox Corp.	-0-	-0-	500	1,000
Bristol Myers-Squibb	1,000	1,000	1,000	2,000
Edward & Kelcey	500	-0-	600	1,000
AT&T	-0-	2,000	2,000	2,000
PSE&G	6,000	6,500	6,000	7,000
New Jersey ell	6,000	6,000	-0-	6,000
Johnson & Johnson	3,500	3,500	-0-	3,000
UMDNJ	3,300	-0-	-0-	1,000
Bellicore	500	-0-	-0-	500
IBM	500	-0-	-0-	1,000
Lenox Inc.	500	500	-0-	1,000
Howard Savings Bank	200	-0-	-0-	100
Howmedica	175	-0-	-0-	-0-
City National Bank	150	300	-0-	300

3300 - CORPORATIONS

1995

Schedule B Cont...

ACCOUNTS	A C T U A L S			PROJECTED
	1992	1993	1994	1995
First Jersey Bank	-0-	1,000	-0-	-0-
Exxon Corp.	-0-	500	-0-	500
American Product	-0-	100	-0-	-0-
Deluxe Check Printers	-0-	2,000	-0-	500
United Jersey Bank	1,000	-0-	-0-	500
McDonald Children Charity	3,000	-0-	-0-	-0-
Chubb Corp.	-0-	-0-	-0-	1,000
Commerce Bancorp, Inc.	-0-	-0-	-0-	1,000
The George Ohl Trust	-0-	-0-	-0-	8,000
Metromedia Co.	-0-	-0-	-0-	1,000
Puerto Rico Marine Mfg.	-0-	-0-	-0-	1,000
Motor Club of America	-0-	-0-	-0-	1,000
Anthony Tucker R.L. Day Inc.	-0-	-0-	-0-	1,000
Marsam Pharmaceuticals Inc.	-0-	-0-	-0-	1,000
Smith Kline Beecham Consumer	-0-	-0-	-0-	1,000
Hartz Mountain Corp.	-0-	-0-	-0-	2,500
ABB Lummus Crest Inc.	-0-	-0-	-0-	1,000
Midlantic National Bank	-0-	-0-	-0-	1,000
Trust Co. Bancorporation	-0-	-0-	-0-	1,000
	34,475	37,300	50,250	85,300

3700 - INTEREST

1995

Schedule C

MONTH	A C T U A L S			PROJECTED
	1992	1993	1994	1995
July	503	120	64	
August	445	127	46	
September	454	127	41	
October	354	167	42	
November	189	80	27	
December	212	73	21	
January	82	16	26	
February	216	64	15	
March	349	90	30	
April	475	96	43	
May	-0-	96	22	
June	78	96	22	
	3,358	1,152	399	400

3755 - COUNTY OF ESSEX

1995

Schedule D

NAME	A C T U A L S			PROJECTED
	1992	1993	1994	1995
County of Essex	5,000	5,000	5,000	15,000

Letter dated 2/22/94 requesting \$15,000

3805 - SCHOLARSHIP

1995

Schedule E

NAME	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Hoffmann La-Roche	5,000	5,000	5,000	5,000

3809 - INDIRECT COST

1995

Schedule F

NAME	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Transfer from Programs	10,662	13,200	15,900	6,401

Indirect Cost reduced from 8% to 2% in Talent Search Program

3900 - MISCELLANEOUS

1995

Schedule G

NAME	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Various Small Operations	50	300	-0-	300

3700 - EL CLARIN/BOARD DUES

1995

Schedule B

NAME	A C T U A L S			PROJECTED
	1992	1993	1994	1995
Various Donors of Donations				
\$150 and under	7,960	715	2,800	2,800

PROGRAMS INCOME

1995

A C T U A L

PROGRAM	PERIOD	1992	1993	1994	PROJECTED 1995
102 - PHS ESSEX	Oct. - Sept.	26,411	26,411	18,875	18,875
103 - PHS JERSEY CITY	Oct. - Sept.	16,597	16,597	17,240	17,240
107 - APPLP	Sept. - June	16,700	16,700	16,700	16,700
110 - ESSEX BLOCK GRANT	Sept. - June	-	1,000	1,100	1,100
112 - HUD/CDBG	Feb. - Jan.	-	-	25,000	25,000
140 - Paterson-DCA	July - June	31,500	31,500	31,500	31,500
Paterson-DHR	July - June	15,000	15,000	15,000	15,000
Paterson-CSD	Oct. - Sept.	10,000	-	-	-
Paterson-DCD	July - June	2,000	2,000	2,000	2,000
Paterson HAP	July - June	-	2,401	-	-
141 - Title XX DYFS	July - June	36,068	37,977	39,488	42,151
Title XX DCA	July - June	12,090	12,090	12,090	12,090
142 - Trenton DCA	July - June	50,000	50,000	50,000	50,000
109 - Tops	Oct. - June	-	9,000	-	-
142 - Trenton Borden					
Bape - ETS	Jan. - Dec.	7,500	7,500	-	-
143 - Camden - TS	Sept. - Aug.	150,000	170,000	170,000	190,000
Camden County	Jan. - Dec.	22,048	22,048	22,048	-
Camden DCA	July - June	50,000	50,000	50,000	50,000
Camden Campbell Soup	Apr. - March	20,000	20,000	20,000	20,000
Camden Subaru	Sept. - Aug.	3,000	2,000	2,000	2,000
Camden United Way	Jan. - Dec.	2,000	5,000	5,000	5,000
150 - Dodge	Sept. - Aug.	30,000	30,000	-	-
153 - Turrell	Feb. - Jan.	30,000	30,000	35,000	30,000
156 - Merck	Jan. - Dec.	15,000	15,000	15,000	15,000
160 - Newark Block Grant	Feb. - Jan.	50,000	50,000	45,000	45,000
730 - United Way Supp. Edc.	July - June	32,000	32,000	20,586	20,586
1020 - United Way Social Group	July - June	33,896	33,896	25,853	25,853
		661,810	688,120	639,480	635,095